

Quoted Companies Alliance

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25 November 2013

Dear Sirs,

ICAS: Balanced and Reasonable – A discussion paper on the provision of positive assurance on management commentary

Introduction

We are the Quoted Companies Alliance, the independent membership organisation that champions the interests of small to mid-size quoted companies. Their individual market capitalisations tend to be below £500m.

The Quoted Companies Alliance is a founder member of European**Issuers**, which represents over 9,000 quoted companies in fourteen European countries.

The Quoted Companies Alliance Financial Reporting Expert Group has examined your proposals and advised on this response. A list of members of the Expert Group is at Appendix A.

Response

We welcome the opportunity to respond to this discussion paper. From reading the discussion paper, we are unsure whether there is demand for this new level of assurance. We believe that ICAS should properly explore the demand for this from investors before it seeks to develop its project further. When considering the demand from investors ICAS should also consider the risk that assuring the narrative reports will increase boiler plate wording and thereby reduce the reports usefulness as a key communication tool between directors and shareholders.

Furthermore, we believe that any outcome of this project should be more tied into the existing reporting framework (i.e. two tier as opposed to three tier). We do not believe that introducing a new system of 'High', 'Medium' and 'Low' assurance is necessarily helpful.

Lastly, we believe that any assurance on the management commentary should be voluntary. We have concerns that mandatory assurance could lead to additional costs to companies (ie through additional audit fees), which may not be fully justified unless there is sufficient demand for it from a company's key investors.

The Quoted Companies Alliance is the independent membership organisation that champions the interests of small to mid-size quoted companies.

ICAS Balanced and Reasonable Discussion Paper 25 November 2013 Page 2

If you would like to discuss any of our response in more detail, we would be happy to attend a meeting.

Yours sincerely,

4

Tim Ward Chief Executive

Quoted Companies Alliance Financial Reporting Expert Group

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Anthony Appleton (Deputy Chairman)	l
Joseph Archer	(
Edward Beale	١
Anthony Carey	l
Jack Easton	I
Bill Farren/Ian Smith	I
David Gray	I
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Paul Watts/Jonathan Lowe/	
Nick Winters	l
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Nigel Smethers	(
Chris Smith	(

- Crowe Clark Whitehill LLP BDO LLP Crowe Clark Whitehill LLP Western Selection Plc Mazars LLP UHY Hacker Young Deloitte LLP DHG Management Smith & Williamson Limited EY Baker Tilly Saffory Champaos
- Saffery Champness One Media IP Group plc Grant Thornton UK LLP