

Quoted Companies Alliance

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UK Listing Authority
The Financial Services Authority
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10 April 2013

Dear Sirs,

Financial Services Authority - Primary Market Bulletin No. 5

Introduction

We are the Quoted Companies Alliance, the independent membership organisation that champions the interests of small to mid-size quoted companies. Their individual market capitalisations tend to be below £500m.

The Quoted Companies Alliance is a founder member of European**Issuers**, which represents over 9,000 quoted companies in fourteen European countries.

The Quoted Companies Alliance Corporate Finance Advisors Expert Group has examined your proposals and advised on this response. A list of members of the Expert Group is at Appendix A.

Response

We welcome the opportunity to respond to this consultation. We have comments on two areas of the bulletin:

UKLA/TN/310.1 Indemnities, guarantees and similar arrangements

We believe that this guidance does not reflect the Government policy. We note that this has arisen from the Government's attempt to reduce red tape and reflects the policy brought in autumn 2012 to allow subsidiaries to be exempt from an audit requirement if subject to parental guarantee. From this guidance, it seems that the UKLA has decided that such guarantees will constitute class 1 transactions where the subsidiary is not wholly owned, thereby adding extra cost for listed companies who wish to pursue this opportunity.

Given that this is a statutory concession in line with Government policy to reduce red tape and that LR 10.2.5G already exempts indemnities given under the Companies Act 2006 relating to directors and auditors on the grounds that they are "not exceptional", we believe that it is confusing that the UKLA has chosen to treat this Companies Act 2006 indemnity as being "exceptional". We believe that the FSA should explain more clearly why one Companies Act indemnity is exceptional when other ones are not.

The Quoted Companies Alliance is the independent membership organisation that champions the interests of small to mid-size quoted companies.

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UKLA/TN/310.1 Periodic financial information and inside information

We believe that this guidance is inconsistent with LR 9.7A.1R, which only requires that a preliminary statement must be announced "as soon as possible after it has been approved by the board". Also the citation of DTR 2.5.1R's "narrow circumstances" as relating to negotiations that remain in course ignores that the two key tests in that rule are:

- that the delay would not be likely to mislead the public; and
- that confidentiality can be maintained.

The public accepts and understands that results announcements are scheduled so that they can be made in orderly manner.

We would also note that no other major market in Europe or the USA takes this line.

We would query as to why this note is necessary and whether it is appropriate given existing well established and accepted market practice that works very efficiently.

If you would like to discuss this in further detail, we would be happy to attend a meeting.

Yours faithfully,

Tim Ward

Chief Executive

Corporate Finance Advisors Expert Group

Samantha Harrison (Chairman) RFC Ambrian Limited
Richard Evans (Deputy Chairman) Strand Hanson Limited
Neil Baldwin/Mark Brady Spark Advisory Partners

Neil Baldwin/Mark Brady Spark Advisory Partners
Azhic Basirov Smith & Williamson Limited

David Bennett Marriott Harrison

Tim Bird/Amerjit Kalirai Field Fisher Waterhouse
Mark Brady Spark Advisory Partners
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Daniel Conti RBC Capital Markets

Richard Crawley Espirito Santo Investment Bank

Matthew Doughty Dorsey & Whitney

David Foreman/Rick Thompson/

Mark Percy Cantor Fitzgerald Europe

Sean Geraghty Dechert

James Green K & L Gates LLP
Lesley Gregory Memery Crystal LLP
Tom Griffiths Westhouse Securities
Chris Hardie Arden Partners PLC
Daniel Harris Peel Hunt plc

Dalia Joseph Oriel Securities Limited
Amerjit Kalirai Field Fisher Waterhouse

Jonathan King Osborne Clarke

Jonathan Morris Bates Wells & Braithwaite LLP

Nicholas Narraway Moorhead James
Nick Naylor Allenby Capital Ltd
Claire Noyce/Deepak Reddy Hybridan LLP

Simon O'Brien PricewaterhouseCoopers LLP
Philip Secrett Grant Thornton UK LLP
Charles Simpson Saffery Champness

Ray Zimmerman/Marc Cramsie ZAI Corporate Finance Ltd