

Barry Walker
Executive Pay Consultation
Department of Business, Innovation and Skills
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2 October 2012

Dear Mr Walker,

BIS – Consultation on Revised Remuneration Reporting Regulations

Introduction

We are the Quoted Companies Alliance, the independent membership organisation that champions the interests of small to mid-size quoted companies. Their individual market capitalisations tend to be below £500m.

The Quoted Companies Alliance is a founder member of EuropeanIssuers, which represents over 9,000 quoted companies in fourteen European countries.

The Quoted Companies Alliance Corporate Governance and Share Schemes Expert Groups have examined your proposals and advised on this response. A list of members of the Expert Groups is at Appendix A.

Response

We welcome the opportunity to respond to this consultation. Whilst we recognise the Government's concerns on executive pay, we remain of the view that a binding vote on remuneration policy is not necessary for small and mid-size listed companies.

We believe there is no significant evidence to suggest that there is a problem with excessive remuneration and company and investor engagement on remuneration within small and mid-cap listed company sector. It is our view that these requirements should not extend to them.

We are therefore of the opinion that the Government should limit the application of these rules to the largest listed companies, for example, to companies within the FTSE 350. This will enable companies to know at the start of the reporting year whether they are subject to these rules for that year. Alternatively, a threshold based on an average market capitalisation over the previous three years could be used.

We have outlined this in more detail in the responses to the individual questions, which is enclosed. If you have any queries, we would be happy to attend a meeting.

Yours faithfully,



Tim Ward
Chief Executive

List of Expert Group Members

Corporate Governance Expert Group

Edward Beale, Western Selection Plc
 Tim Bird, Field Fisher Waterhouse
 Dan Burns, McGuireWoods
 Anthony Carey, Mazars LLP
 Louis Cooper, Crowe Clark Whitehill LLP
 Edward Craft, Wedlake Bell LLP
 Victoria Dalby, Capita Registrars Ltd
 Kate Elsdon, PricewaterhouseCoopers LLP
 Nicola Evans, Hogan Lovells International LLP
 David Firth, Penna Consulting PLC
 David Fuller, CLS Holdings PLC
 Clive Garston, DAC Beachcroft LLP
 Tim Goodman, Hermes Equity Ownership Services
 Nick Graves, Burges Salmon
 David Isherwood, BDO LLP
 Nick Janmohamed, Speechly Bircham LLP
 Colin Jones, UHY Hacker Young
 Dalia Joseph, Oriel Securities Limited
 Doris Ko, Aviva Investors
 Claire Noyce, Hybridan LLP
 James Parkes, CMS Cameron McKenna LLP
 Julie Stanbrook, Hogan Lovells International LLP
 Eugenia Unanyants-Jackson, F&C Investments
 Melanie Wadsworth, Faegre Baker Daniels LLP
 Cliff Weight, MM & K Limited

Share Scheme Expert Group

Barbara Allen, Stephenson Harwood
 Simon Allum, Lewis Silkin
 Fiona Bell, Memery Crystal LLP
 Martin Benson, Baker Tilly
 Danny Blum, Eversheds LLP
 Ian Brown, Hewitt New Bridge Street
 Anika Chandra, Stephenson Harwood
 Stephen Chater, Postlethwaite & Co
 Christopher Connors, Charles Russell LLP
 Karen Cooper, Osborne Clarke
 Jared Cranney, Interior Services Group plc
 John Daughtrey, Equiniti
 Michael Deeks, Olswang
 David Firth, Penna Consulting PLC
 Philip Fisher, PKF (UK) LLP
 Amanda Flint, Grant Thornton UK LLP
 David Fuller, CLS Holdings PLC
 Andy Goodman, BDO LLP
 Paula Hargaden, Burges Salmon
 Daniel Harris, Ernst & Young LLP
 Colin Kendon, Bird & Bird LLP
 Michael Landon, MM & K Limited
 Nigel Mills, MM & K Limited
 Peter Mossop, Sanne Group
 Isabel Pooley, CMS Cameron McKenna LLP

Robert Postlethwaite, Postlethwaite & Co
Colum Spillane, Sanne Group
Nicholas Stretch, CMS Cameron McKenna LLP
Paul Twist, KPMG LLP
Nick Wallis, Smith & Williamson Limited